



How do I make *BIG* commissions with Financial Resources on Commercial Loan Originations?

Our **Independent Consultant program** for commercial loan originations is open to anyone. No prior lending experience or time commitment required. Working with Financial Resources on commercial loans is simple; just follow the steps below.

- A) Fill out the Executive Summary Form in detail.**
- B) Include any critical information about the deal that is not asked for in the prior forms. Important! Please tell us the full story.**
- C) Information on the deal must be obtained to properly approve the loan. It is the consultant's responsibility to collect all the documents below:**
 - 1) Last two years income and expense statements plus current year-to-date financials.
 - 2) Last two years of corporate tax returns or schedule E's.
 - 3) Current property rent roll and copies of all lease agreements (if applicable)
 - 4) Color photos of property. Inside, outside, neighborhood, etc. (more is better)
 - 5) Copies of any prior appraisal if available.
 - 6) Personal financial statements or 1003 loan application form and the last two years of personal tax returns with all schedules for the borrowers. (If borrowing entity is a corporation, LLC or other legal entity, please send this information for anyone having a 20% or more ownership in the business)
 - 7) Signed credit authorization form (If borrowing entity is a corporation, LLC or other legal entity, please send this information for anyone having a 20% or more ownership in the business)
 - 8) Include a business resume or describe past and current experience.

D) Mail completed package to:

**Financial Resources
Attn: Jeff Long / (Last name of client)
15 Northview Dr. / P.O. Box 1158
Meredith, NH 03253**

Questions can be answered by Jeff Long (918) 307-2003 or jlong@franh.com

- E) You will receive a confirmation that we have received the deal within 24 hours.**
- F) Financial Resources will contact the client with your permission upon loan approval.**
- G) You will be contacted throughout the transaction with the status of the loan.**

The Independent Consultant receives a flat commission. Commission can vary depending on the complexity and size of the transaction.